

## Elizabeth Doty

MBA



Elizabeth Doty is a former lab fellow of Harvard University's Edmond J. Safra Center for Ethics, a 2016 Top Thought Leader in Trust, and the founder of Leadership Momentum. For 27 years, she has helped C-Suite leaders improve strategy execution by building cultures of commitment, collaboration and action. Elizabeth brings a comfortable, candid approach to facilitating high-engagement conversations and integrating values, strategy and operations. Prior to founding Leadership

Momentum, she served as a lead consultant with a change services firm, partnering with clients to execute mission critical strategic initiatives in over a dozen industries. Typical outcomes included a 40% increase in annual operating profit for a healthcare operation, 35% reduction in unbillable professional time for a benefits consulting firm and \$12 million reduction in claims overpayments for an insurance client.

Ms. Doty writes regularly for *strategy + business* magazine, and is a 2016 Top Thought Leader in Trust. From 2012-2015, she served as a Network Fellow with the Safra Center for Ethics at Harvard University, where her research focused on practical challenges of making and keeping leadership commitments. Her book, *The Compromise Trap*, was published by Berrett-Koehler in 2009. Elizabeth earned her MBA from Harvard Business School in 1991.

Elizabeth's clients are mission-driven leaders looking to:

- Align Teams for Execution
- Build a Culture of Commitment
- Deliver on Brand Promises

Elizabeth is also a Certified Partner in Line-of-Sight™ a SaaS approach to pinpointing strategy execution vulnerabilities with blazing speed. She recently joined Prana Business Private Practice, developers of Line-of-Sight™ to assist their clients in addressing issues related to change, engagement and culture.

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### Roles Supported

- C-Level Leadership
- Division Management
- Human Resources
- Sales Enablement
- Chief Customer Officers
- Employee Engagement Leaders
- Strategic Partnership Leaders

### Partial Client List

- Archstone
- CellMark
- Cisco
- CIGNA
- CTB/McGraw-Hill
- Electronic Arts
- Hewlett Packard
- Intuit
- Symantec
- Sungevity
- U.C. Davis

### Education & Appointments

- 1991, MBA, Harvard University
- 2012-15, Network Fellow, Safra Center for Ethics, Harvard

### Areas of Expertise

- Building Cultures of Commitment
- Aligning Teams for Execution
- Clarifying Brand Promises
- Facilitating High-engagement Conversations
- Collaboration, Culture & Change